INSOURCING:
RESTRUCTURING THE I.T. DEPARTMENT
FOR BETTER BUSINESS FOCUS
AND INCREASED EFFECTIVENESS

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INSOURCING: RESTRUCTURING THE I.T. DEPARTMENT FOR BETTER BUSINESS FOCUS AND INCREASED EFFECTIVENESS

- Introduction

- Process Overview
  - Executive Workshops
  - Systems and Technology Audit
  - Strategic Gap Analysis
  - Strategic Action Plan

- Implementation: Jof Nelson

- Conclusion

TURNING VISION INTO COMPETITIVE ADVANTAGE

Armscor Case History
IT SEEMS THAT MORE THAN 70% OF MAJOR COMPANIES ARE DISSATISFIED WITH THEIR B.P.R. & OTHER CONSULTING INVESTMENTS.
WHAT IS THE BUSINESS OF I.T?
STRATEGY vs TACTICS: A DEFINITION

- Strategy: Doing The Right Things
- Tactics: Doing Things Right

Effectiveness

Thrive

\[ dS^2 \]
How does your market choose you?
CRITICAL SUCCESS FACTORS

Used by the customer to rate you against your competitors
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MEASUREMENT AND ACTION STRATEGIC PLANNING PROCESS

- Measureable and actionable strategic planning process
- Address the principal factors giving rise to failure
- Effective approach to analysis and design of strategy
- Enable effective ownership of strategy
- Support accountability

TURNING VISION INTO COMPETITIVE ADVANTAGE
IT IS ONLY WHEN MARKET INFORMATION AND STRATEGIC PLANS ARE CONVERTED TO NUMERIC FORM IN SUCH A WAY THAT TRUE DECISION SUPPORT CAPABILITY CAN BE ENABLED USING I.T.
USE OF I.T. TO CREATE AND MANAGE MARKET DRIVEN STRATEGIC PLANS

THIS APPEARS TO BE THE MOST EFFECTIVE WAY OF RELATING STRATEGY TO MARKETS IN A MANNER THAT ENABLES LONG TERM MEASUREMENT
DEDICATION

and

ACKNOWLEDGEMENTS

I wish to acknowledge the contributions and inputs of all our clients, associates, staff and families without whom the work on which these ideas are based would not have been possible.

This presentation is dedicated to The Glory of God who is the source and reason for our existence and

Jesus Christ His Son who is the only way to eternal life.
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Armscor Case History
JOF NELSON

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